



METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

February 3, 2020

T.J. Dixon
Vulcan Materials Company dba Vulcan
Construction Materials, LLC.
3552 Hermitage Industrial Drive
Hermitage, TN 37076
Re: RFQ 19129 Wedgewood Avenue Resurfacing

Dear T.J. Dixon:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ 19129 Wedgewood Avenue Resurfacing. This letter hereby notifies you of Metro's intent to award to Vulcan Materials Company dba Vulcan Construction Materials, LLC, contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Equal Business Opportunity (EBO) Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally, the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact Cierra Rowe at 615-862-6136 or at Cierra.Rowe@nashville.gov.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Buyer, Daniel Drumwright, by email at Daniel.Drumwright2@nashville.gov Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

A handwritten signature in blue ink that reads "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane
Purchasing Agent

Cc: Solicitation File, Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Procurement Division

730 Second Avenue South, Suite 112
P.O. Box 196300
Nashville, Tennessee 37219-6300

www.Nashville.gov
Phone: 615-862-6180
Fax: 615-862-6179

Enter Solicitation Title & Number Below						
RFQ 19129 - Wedgewood Avenue Resurfacing	Min. SBE/SDV Participation	Incentive Percentage	Incentive Calculator	Lowest Bid	MACP	Winning Bid
	0.0%	7.80%	92.20%	\$2,022,559	\$2,180,319	\$2,022,559.05
Offeror's Name	Bids	SBE	Participation Requirement	Participation Incentive	Incentive Evaluation Amount	Status of ITB Award
Vulcan Materials Company dba Vulcan Construction Materials, LLC	\$2,022,559.05	\$865,448.00	\$0	\$797,943	\$1,224,616	Awarded
Rogers Group/Reostone LLC	\$2,075,447.78	\$271,747.00	\$0	\$250,551	\$1,824,897	Evaluated
Jones Bros. Contractors, LLC	\$2,233,268.90	\$933,534.67	\$0	\$0	\$2,233,269	Exceeds MACP

BAO Small Business Assessment Sheet

BAO Specialist: Cierra Rowe
Contract Specialist: Daniel Drumwright
Date: 1/27/2020

Department Name: Public Works
RFP/ITB Number: 19129

Project Name: Wedgewood Avenue Resurfacing

Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	SBE Subs approved?	SBE (%)	Comments
Vulcan Materials Company dba Vulcan Construction Materials, LLC	\$2,022,559.05	\$ 865,448.00	Yes	43%	The prime is not an approved SBE and wil utilize the following SBE subcontractors: C. K. Masonry Co., Inc. \$96,875/4.79%, Raven Security and Traffic Control, Inc. \$32,500/1.61%, Jerry B. Young Construction, Inc.\$364,061/18%, BAC Paving, Inc. \$372,012/18.39%.



Statement of M/WBE Utilization

Proposer's/Firm's Name: Vulcan Construction Materials, LLC	Proposer's Phone #: 615-889-4046
Solicitation Title: Wedgewood Avenue Resurfacing	Proposer's Email Address: dixont@vmcmail.com
Solicitation #: RFQ:19129	Amount Self-performed : \$888,079.05
Proposer's/Firm's Ownership: Non-M/WBE	Total Bid Amount: \$2,022,559.05
Proposed EBO Goal (%) : <u>8</u> MBE% <u>18</u> WBE%	EBO Goal Met? (Y/N) YES

The following MWBE* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

	MBE/WBE Firm Name	MBE/WBE Firm Address	Phone/E-Mail	Certificate	* MBE/WBE Group Type *	Code # UNSPS/NAICS	Description of Work	MBE/WBE Dollars (\$)	Percent of Total Contract
				Type (MBE or WBE)					
1	Raven Security & Traffic Control, LLC	9077 Lebanon Road, Mt. Juliet, TN 37122	615-920-2569/tonya@raventraffic.com	WBE	Select	46170000	Uniformed Police Officers and Traffic Control	\$32,500	1.61%
2	Jerry B. Young Construction, Inc.	115 Stumpy Lane, Lebanon, TN 37090	615-443-0493/sreeves@jbycinc.com	MBE	Select	72131701	Liquid Asphalt Supply and Haul	\$364,061	18.00%
3	BAC Paving, Inc.	P.O. Box 7, Hermitage, TN 37076	615-394-0019/bacpavinginc@comcast.net	WBE	Select	72131701	Undercutting/Binder Asphalts/Base Stone/Prime/Agg	\$372,012	18.39%
4				Select	Select				
5				Select	Select				
6				Select	Select				
7				Select	Select				

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title/Signature) Greg Osborne/Chief Estimator	Date 01/17/2020
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*Note: MWBE is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

Has Prime Complied with EBO Goal? YES	For Internal Office Use ONLY	BAO Only
	If No, Good Faith Efforts Met?	

BAO Representative: **Cierra Rowe**

Date: **01/24/20**

Total MBE Subcontracting	<u>18</u> %	<u>\$ 364,061</u>
Total WBE Subcontracting	<u>20</u> %	<u>\$ 404,512</u>
Total MBE/WBE Participation:	<u>38</u> %	<u>\$ 768,573</u>